

**UNIVERSITY
of GUELPH**

PHYSICAL RESOURCES

February 2, 2018

To whom it may concern,

It is with pleasure that I provide you the following "letter of reference" for Paulsan Construction.

I have had the privilege of working with Paulsan Construction on several successful projects. Paulsan Construction is on the University of Guelph's vendor of records list for general contracting work. They provide quality work, their pricing is fair and their staff is courteous and professional. They don't close a project until their client is satisfied. It is for these reasons that the University of Guelph has used them in the past and will continue to use them in the future.

It is with confidence that I recommend Paulsan Construction for any projects that you may have.

Yours truly,



Justin Selby, P.Eng.

Acting Manager, Construction Coordination